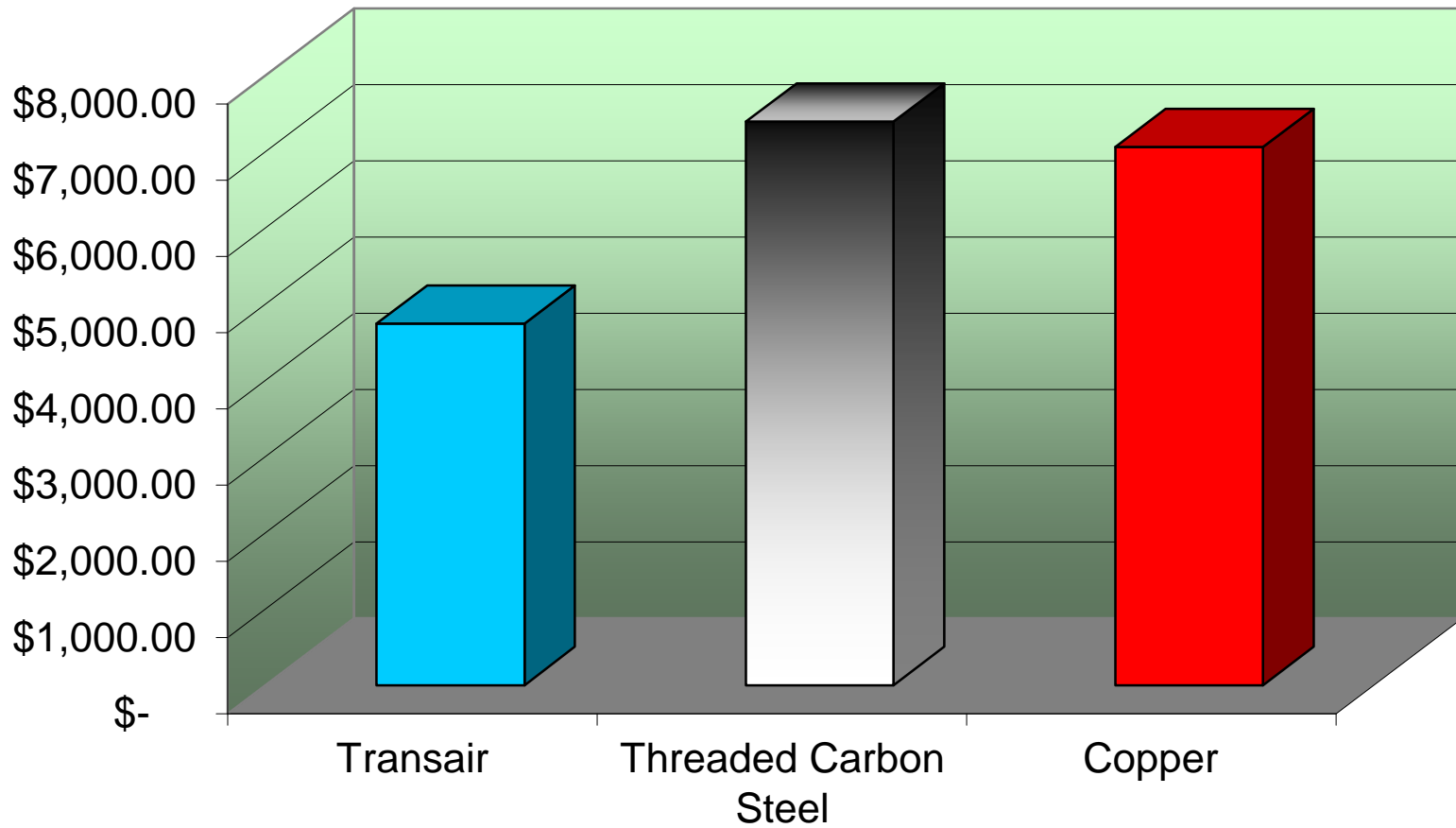


Transair Installed Cost Advantage



	Transair	Threaded Carbon Steel	Copper
Pipe Schedule	Painted Alum	Sch 40	Type L
Material			
Pipe	\$ 2,073.75	\$ 1,935.60	\$ 2,880.00
Fittings	\$ 1,207.15	\$ 113.38	\$ 250.30
Material Total	\$ 3,280.90	\$ 2,048.98	\$ 3,130.30
Labor hours	22.35	82.21	60.42
Labor Cost at \$65/man hour	\$ 1,459.90	\$ 5,343.65	\$ 3,927.30
Total Cost	\$ 4,740.80	\$ 7,392.63	\$ 7,057.60
<i>The Transair Savings</i>			
Manhours Savings		73%	63%
Total Installed cost Savings		36%	33%

MATERIAL LIST: 500 feet of pipe, 16 elbows, 7 tees, and 10 couplings (unions). Comparison is Transair 40mm versus 2" pipe. Labor rates from MCAA manual are factored by 0.60, which is typical for estimating field jobs.